

**Model Syllabus for Finance (Minor) in consonance with
Curriculum framework w.e.f. AY 2026-27**

COURSE STRUCTURE

Year	Semester	Course	Title of the Course	No.of Hrs /Week	No. of Credits
II	III	1	Financial Services	4	4

SEMESTER-III

COURSE 1:FINANCIAL SERVICES

Theory

Credits: 4

4hrs/week

Learning Objectives:

The course provides a complete package of finance and financial service

Related subjects so that the students are well equipped with the functional aspects of the various types of financial products and services available in our country.

Learning Outcomes:

At the end of the course, the student will be able to understand the world of financial services and to facilitate the understanding of the various Financial Services. The course covers Merchant banking services, credit rating ,leasing and Hire purchases. The students able to understand other financial services like factoring and for fainting procedural aspects.

Unit 1:Financial Services:

Role of Financial Services - Banking and Non Banking Companies – Activities of Non Banking Finance Companies- Fund Based Activities - Fee Based Activities .

Unit 2:Merchant Banking Services:

Scope and importance of merchant banking services - Venture Capital - Securitization - Demat services - Commercial Paper.

Unit 3:Leasing and Hire-Purchase:

Types of Lease, Documentation and Legal aspects – Fixation of Rentals and Evaluation - Hire Purchasing- Securitization of debts - House Finance.

Unit 4:Credit Rating:

Purpose – Types – Credit Rating Symbols – Agencies: CRISIL and CARE – Equity Assessment vs. Grading – Mutual funds.

Unit 5:Other Financial Services:

Factoring and Forfeiting - Procedural and financial aspects - Installment System - Credit Cards - Central Depository Systems: NSDL, CSDL.

Activities:

- Collection and study the various financial services
- Invited lectures on the field topics by local experts
- Introducing online classes from financial experts on merchant banking and leasing etc.
- Field visit to banks and financial institutions
- Observation, study and analysis of selected institutions
- Assignments, Group discussion, quiz etc.

Reference Books:

1. B.Santhanam, Financial Services, Margham Publication, Chennai.
2. M.Y.Khan, Financial Services, Tata McGraw–Hill, New Delhi.
3. Machendra Raja, Financial Services, S.Chand Publishers, NewDelhi.
4. V.A.Avdhani, Marketing of Financial Services.
5. Machiraji, “Indian Financial System”, Vikas Publishers.
6. SandeepGoel, Financial Services, PHI Learning.
7. L.M.Bhole, Financial Institutions and Markets, Tata Mc Graw Hill.
8. SEBI Guidelines, Bharat Publications, New Delhi.
9. E.Gordon & H.Natarajan, Capital Market in India, Himalaya publishing House

Model Question Paper
SEMESTER – III
COURSE-1 FINANCIAL SERVICES
(w.e.f. **2026-27**)

Time: 3 hrs

Max. Marks 75

SECTION - A

Answer any Five of the following

5 X 3= 15 Marks

1. Short answer question from Unit-1
2. Short answer question from Unit-1
3. Short answer question from Unit-2
4. Short answer question from Unit-2
5. Short answer question from Unit-3
6. Short answer question from Unit-3
7. Short answer question from Unit-4
8. Short answer question from Unit-4
9. Short answer question from Unit-5
10. Short answer question from Unit-5

SECTION - B

Answer Five of the following One question from each Unit. 5 X 12= 60 Marks

11. Long answer question from Unit-1
OR
12. Long answer question from Unit-1
13. Long answer question from Unit-2
OR
14. Long answer question from Unit-2
15. Long answer question from Unit-3
OR
16. Long answer question from Unit-3
17. Long answer question from Unit-4
OR
18. Long answer question from Unit-4
19. Long answer question from Unit-5
OR
20. Long answer question from Unit-5