## **FOUNDATION COURSE**

### **ENTREPRENEURSHIP**

Syllabus, For all Degree Programmes.

#### **III SEMESTER - W.E.F. 2016-17**

(Total 30 Hrs)

**Unit-I: Entrepreneurship:** Entrepreneur characteristics – Classification of Entrepreneurships – Incorporation of Business – Forms of Business organizations –Role of Entrepreneurship in economic development –Start-ups.

**Unit-II: Idea Generation and Opportunity Assessment:** Ideas in Entrepreneurships – Sources of New Ideas – Techniques for generating ideas – Opportunity Recognition – Steps in tapping opportunities.

**Unit-III: Project Formulation and Appraisal :** Preparation of Project Report –Content; Guidelines for Report preparation – Project Appraisal techniques –economic – Steps Analysis; Financial Analysis; Market Analysis; Technical Feasibility.

Unit-iv: Institutions Supporting Small Business Enterprises: Central level Institutions: NABARD; SIDBI, NIC, KVIC; SIDIO; NSIC Ltd; etc. – state level Institutions –DICs- SFC- SSIDC- Other financial assistance.

**Unit-V: Government Policy and Taxation Benefits:** Government Policy for SSIs- tax Incentives and Concessions –Non-tax Concessions –Rehabilitation and Investment Allowances.

## **Reference Books:**

- 1. Arya Kumar, Entrepreneurship, Pearson, Delhi, 2012.
- 2. Poornima M.CH., Entrepreneurship Development –Small Business Enterprises, Pearson, Delhi, 2009
- 3. Michael H. Morris, ET. al., Entrepreneurship and Innovation, Cengage Learning, New Delhi, 2011
- 4. KanishkaBedi, Management and Entrepreneurship, Oxford University Press, Delhi, 2009

- 5. Anil Kumar, S., ET.al., Entrepreneurship Development, New Age International Publishers, New Delhi, 2011
- 6. Khanka, SS, Entrepreneurship Development, S. Chand, New Delhi.
- 7. Peter F. Drucker, Innovation and Entrepreneurship.
- 8. A.Sahay, M. S. Chhikara, New Vistas of Entrepreneurship: Challenges & Opportunities.

# Sri Venkateswara University: TIRUPATI

### **ENTREPRENEURSHIP**

## **Model Question Paper 2016-17**

Answer FIVE questions choosing ONE question from each unit : Marks  $5 \times 10 = 50$ 

### **UNIT I**

Q 1.Define Entrepreneurship and explain its functions

OR

Q 2. Explain the importance of women entrepreneurship

## **UNIT II**

Q 3. What is the meaning of motivation and describe the factors of motivation towards entrepreneurship

OR

Q. 4. Explain the entrepreneurial competency in various fields

## **UNIT III**

Q. 5. Define Micro Enterprise and explain its characteristics

OR

Q.6. Explain the importance of Small Enterprises in economic development

### **UNIT IV**

Q. 7. Explain the need of Institutional support for the development of Micro Enterprises

OR

Q.8. Briefly explain the Institutional support provided by the government for the development of small enterprises

#### UNIT V

Q. 9. What are the incentive policies for the small enterprises

OR

Q. 10. Explain the Government support provided to Micro enterprises.