

SRI VENKATESWARA UNIVERSITY
B.A / B.Sc. DEGREE COURSE IN PSYCHOLOGY
SEMESTER SYSTEM WITH CBCS
SEMESTER IV – W.E.F. 2016-2017

Core IV – Social Psychology II

UNIT I: Social Influence

- A. Forms of social influence: Conformity, Asch's experiments on conformity; factors affecting conformity; the bases of conformity.
- B. Compliance: Tactics used in compliance; Ingratiation, reciprocity and multiple requests, guilt and compliance.
- C. Obedience: Milgrams Studies on destructive obedience, resisting the effects of destructive obedience, modeling as a basis for unintentional social influence.

UNIT II: Prejudice

- A) Prejudice and discrimination- Nature and origin of prejudice,
- B) Techniques of reducing prejudice

UNIT III: Aggression

- A) Definition, determiners of human aggression- social, personal and situational factors
- B) Prevention and control of aggression

UNIT IV: Groups and Individuals

- A) Definition and types of groups
- B) Group functions- roles, status, norms, cohesiveness and conformity
Group and individual performance- social facilitation, social loafing, decision making by groups

UNIT V: Leadership

- A) Definition- traits of a leader, types of leaders- autocratic, democratic and charismatic leaders
- B) Classic studies on leadership, leader behavior- initiating structure and consideration

REFERENCE BOOKS:

1. Myers, David G.(1988). Social Psychology, 2nd Edition, McGraw Hill Book Company.
2. Baron, Robert. A. and Byrne, Donn . Social Psychology, 7th edition, Prentice Hall of India Pvt. Ltd.
3. Lindgren, Henry.C. (1973) .An introduction to Social Psychology, John Wiley & Sons
4. Munn, N.L., (1948). Laboratory Manual in Experimental Psychology , Houghton Mifflin co., New York.
5. Nataraj.P. (1970). A manual of laboratory experiments in psychology, Mysore printing and Publishing House. Mysore

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Core IV – Social Psychology Practicum-II

Conduct any Eight experiments from the following concepts

1. Adjustment Scale-Bell's Adjustment Inventory
2. Test of Values
3. Self concept
4. Emotional maturity / stability
5. The Accuracy of Testimony
6. Intergenerational conflict
7. Family Ideology
8. Decision making styles
9. Styles of leadership behaviour
10. Field work/ Project Work- Observation visit to two NGO's working with disadvantaged people

SRI VENKATESWARA UNIVERSITY
SEMESTER SYSTEM WITH CBCS
(Effective from the academic year 2015-16)
BA -IV Semester
Psychology Model Question Paper
Subject: Social Psychology

Time: 3 Hrs

Max. Marks: 75

Part-A

Answer any Five questions

5X5=25

1. Factors effecting conformity

క్రిమి కుచ్చితము ప్రభుత్వం కారణం

2. Discrimination

వివక్షణ

3. Human aggression

మానవ జోర్బస్యము

4. Decision making by groups

సామూహిక నిర్ణయాలు

5. Norms of groups

సహజ ప్రయోగాలు

6. Leadership

నాయకత్వము

7. Autocratic leaders

అధికార నాయకులు

8. Obedience

నిబంధన

Part-B

Answer the following questions

10
(5X2=10)

9. a. Explain forms of social influence

సాంఘిక ప్రభావాల రకాలను వివరించుము

Or

- b. Tactics used in compliance

గురుబడిక లాగా వాడు విధానాలు

1) B. S. S. (B. O. S)

2) Member

3) Answer.
13-12-16

10. a. Describe nature and origin of prejudice

ಪ್ರಾಚೀನಕಾಲದಿಂದಲೂ ಪ್ರಾಚೀನಕಾಲದ ಮೂಲ ಮತ್ತು ಮೂಲ

or

b. Discuss techniques of reducing prejudice

ಪ್ರಾಚೀನಕಾಲದಿಂದಲೂ ನಿರೀಕ್ಷಿಸಿದ ಸಂಸ್ಕರಣೆ

11. a. Explain the determinants of human aggression

ಮಾನವ ಹಿಂಸೆಗೆ ನಿರ್ದೇಶಿಸಿದ ಮೂಲ ಮತ್ತು ಮೂಲ

or

b. Explain the prevention and control of aggression

ಹಿಂಸೆಗೆ ನಿರೀಕ್ಷಿಸಿದ ಮೂಲ ಮತ್ತು ನಿರೀಕ್ಷಿಸಿದ ಮೂಲ

12. a. Describe types of groups

ವಿವಿಧ ಸಮೂಹಗಳನ್ನು ವಿವರಿಸಿ

or

b. Discuss group functions

ಸಮೂಹದ ಕಾರ್ಯಗಳನ್ನು ವಿವರಿಸಿ

13. a. Discuss traits of leaders

ನಾಯಕರ ಗುಣಗಳನ್ನು ವಿವರಿಸಿ

or

b. Explain types of leaders

ನಾಯಕರ ವಿವಿಧ ವಿಧಗಳನ್ನು ವಿವರಿಸಿ